

Session summary
THE ST. PETERSBURG INTERNATIONAL ECONOMIC FORUM 2011
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Session title: **THE ENTREPRENEURS' LAB: RUSNANO: NANOINDUSTRY PLANTS – 13+ IN 2011**

Moderator

Andrey Trapeznikov, Corporate Director, Member of the Executive Board, RUSNANO

Panelists

Anatoly Chubais, Chief Executive Officer, Chairman of the Executive Board, RUSNANO

Synopsis

Mr. Chubais answered some of the most commonly asked questions about Rusnano's performance and results.

Rusnano's strategic objective is to create, by 2015, a nano industry sector in Russia with a turnover of 30 billion roubles a year. Rusnano is working closely with the government to develop legislation related to this sector.

Mr. Chubais listed the basic principles under which Rusnano finances projects: projects should be at their initial stages, Rusnano's share shouldn't exceed 50% less one share, and production facilities should be located in Russia. These principles help to ensure that private businesses also participate in the development of the innovation industry. Rusnano is expected to exit from its projects once they have been completed, which will help free up funds for further investments in new projects.

Rusnano invests not only in the business/commercial sector, but also in non-commercial areas (such as foresight, standardization, certification and others) through its subsidiary.

A number of projects have already started to operate in Russia, and more projects are planned to begin in 2011. Rusnano has invested in several projects within the same industry in order to encourage competition. Four nanotechnology centres are planned to be opened in Dubna, Zelenograd, Kazan, and Tomsk/Novosibirsk.

Mr. Chubais noted that it was crucial to cooperate with co-investors on each project, as private businesses were better positioned to assess projects independently and fairly. Also, co-investors provide Rusnano with an additional guarantee that the project has been selected wisely.

A teleconference with a number of CEOs of companies in which Rusnano has invested took place during the session. A brief overview of products, technologies, potential markets and overall strategy was presented by the CEOs.

Mr. Chubais commented that research and development expenses were an important factor in developing the nano industry and suggested that private businesses should play a greater role in financing R&D.

Questions were also taken from the audience. One question concerned Rusnano's exit strategy for their projects. Mr. Chubais discussed possible strategies such as management buy-out or IPOs, and said they were developing a special separate market for IPOs of innovation companies on the Moscow Central Stock Exchange, where several projects had already successfully issued shares. He also said that they were ready to consider other solutions.

Disclosures

The views expressed are those of certain participants in the discussion and do not necessarily reflect the views of all participants or of the St. Petersburg International Economic Forum.

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